



HELP TO CHOOSE | HELP TO USE

FROM CONNECTORS TO COMPUTERS, RELAYS TO ROBOTS EVERYTHING **INDUSTRIAL AUTOMATION** IN ONE PLACE

Why **BPX?**

- Specialists in industrial control and automation
- Fast, flexible and friendly – online and offline
- Partnered with the market leaders
- First class technical support
- 100,000+ products, £10 million of stock available
- Services that deliver solutions

Buy online and manage your account at www.bpx.co.uk or contact a branch near you **today!**



WELCOME TO BPX ELECTRO MECHANICAL LTD

Since 1965 BPX has been stocking, supporting and supplying industrial control and automation products to machinery manufacturers, control system builders and users of electrical machinery.

From small beginnings in back-street Leicester, BPX has grown to become the UK and Ireland's premier, specialist distributor of control and automation components, solutions and software, with a network of 15 branch locations, over 200 staff and partnerships with the industry's market leading manufacturers.

BPX was first formed to fill a gap for a distributor specialising in industrial products with a commitment to offer "Superior Service". The products may have changed, the business expanded, but the purpose remains just the same, 60 years later.



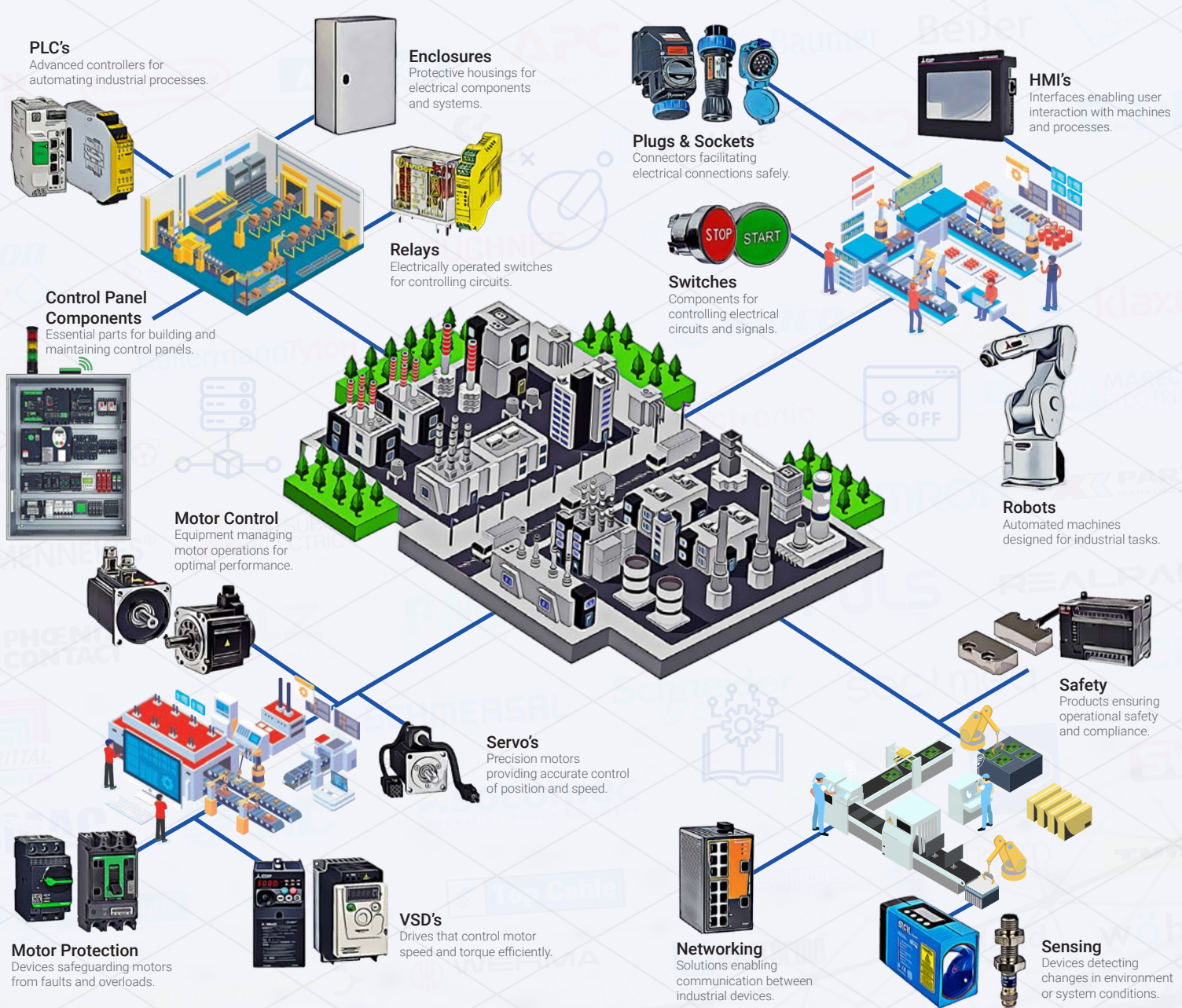
HELP TO CHOOSE HELP TO USE

Under the BPX logo are the words “**Help to Choose** and **Help to Use**”, they are the principle and guiding rule of the company and a commitment to all BPX customers.

The present-day choice of control and automation technologies is complex and varied. Very often there is more than one solution to any engineering problem. It is BPX's mission to assist its customers to choose the most appropriate product for each of their applications, but also to offer continued technical support and services so that BPX customers achieve optimum value from each item ordered.

The policy of **Help to Choose** and **Help to Use** aims to ensure that BPX's customers are the most competitive and most advanced in their own field of work.







PARTNERSHIPS WITH THE MARKET LEADERS

BPX hold more than 60 authorised distributorships from the leading manufacturers in the field of control and automation. Each is a long-standing complementary partner of BPX and the close working relationships between the businesses offer to their mutual customers an unparalleled level of service, supply and support.

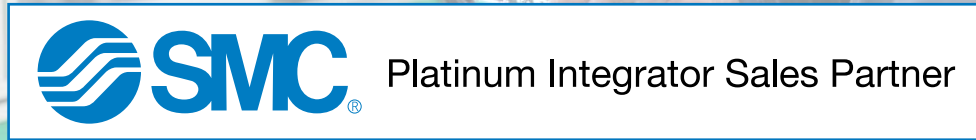
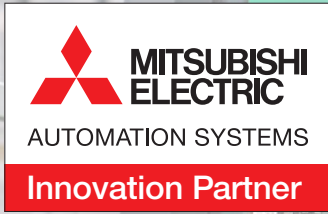
Schneider Electric is the largest of BPX's partners and BPX is Schneider Electric's only accredited Master Industrial Automation Distributor (Master IAD) within the UK and Ireland. BPX supports the full extent of Schneider Electric's industrial portfolio offering solutions to power and control plant processes and machinery, whatever the application. The complementary Schneider Electric group brands of Aveva and APC widen BPX's close involvement.

Mitsubishi Electric joined the BPX product portfolio in 1990, since when Mitsubishi's range of factory automation has been ever popular with BPX customers and BPX remains the largest distributor of these products within the UK. The dedicated Mitsubishi Electric support staff within the BPX Applications team have a combined experience of over 100 years offering industry-leading levels of technical assistance.

Did you know that we are...

- The UK's only Schneider Electric Alliance Master Industrial Automation Distributor
- Mitsubishi Electric Innovation Partner and largest UK distributor
- OMRON Strategic Partners
- Weidmüller Pro Partner
- Phoenix Contact Elite Distributors
- Rittal Premium Partners
- Sick Elite Partner Distributors
- SMC Pneumatics Platinum Partners
- Distributors for more than 40 other control and automation manufacturers





ONLINE, ON HAND, ON SITE WE'RE THERE FOR **YOU**

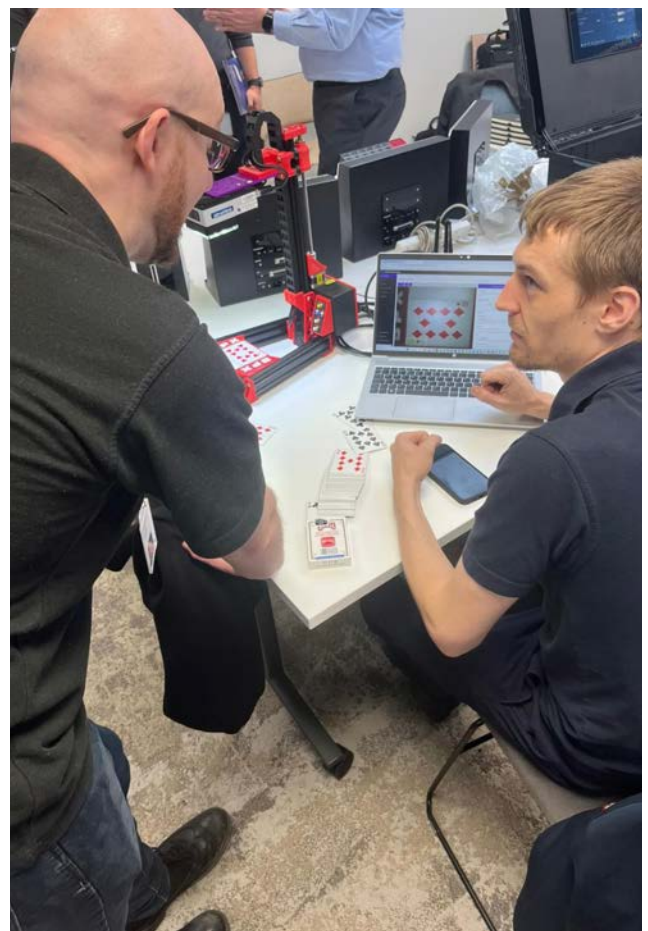
There are 15 BPX branches throughout the UK and Ireland providing local stock, service and support.

The BPX philosophy is to keep products close to where they are needed which is why each BPX branch has a local warehouse. Regional distribution centres support the branches to ensure high availability of both fast moving and customer-specific items.

The BPX website complements the branches and is a valuable, searchable repository of useful technical data for more than 100,000 control and automation products as well as an easy always-open web shop. Product availability is shown live, and links to many manufacturers offer 24/7 lead-time information beyond BPX's immediate stock.

LOCAL DELIVERY

BPX offers a delivery service by van to customers within the delivery area of each branch. The iconic BPX van has been an ever-present sight on UK roads for the last 60 years. It may have progressed from a 1960's Bedford to a modern efficient commercial vehicle, however the principle of local delivery remains within the BPX customer offer.



OUR UK & IRELAND BRANCH NETWORK, LOCAL TO YOU



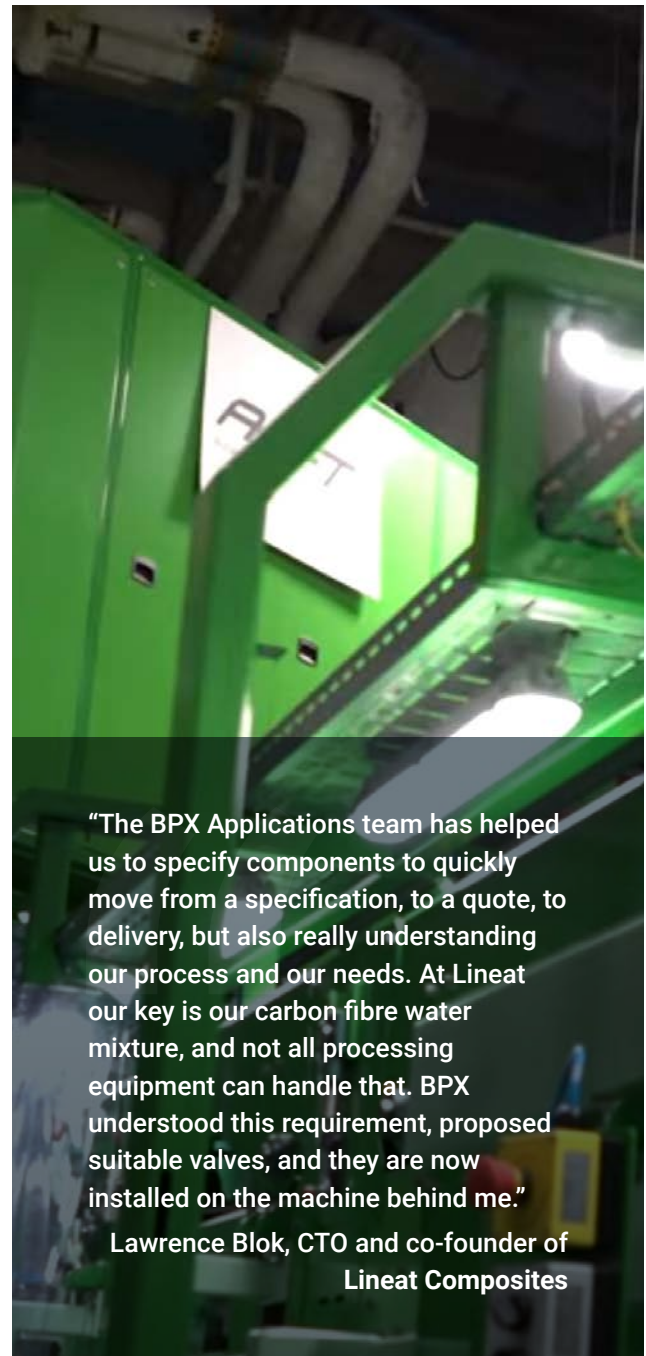
COLLABORATION AND **INNOVATION**

Familiar challenges continue to shape the landscape of manufacturing. Labour shortages, rising employment costs, and the breakneck pace of technological advancements remain as demanding as ever. The pressure on manufacturing businesses to remain profitable, sustainable, and competitive is undeniable. However, such challenges offer an opportunity for competitive advantage to those willing to adapt and innovate.

BPX have adopted a strategic approach: not just to supply products; but partnering with customers to help them find the right response amongst the many and varied offers in a rapidly evolving world.

A solution that seeks to leverage advanced automation to deliver energy efficiency and improved productivity, allied to informed data analysis derived from connected machines, is increasingly the smart choice.

BPX operates as a technology business partner specialising in industrial automation and have moved beyond the traditional role of a distributor to become problem-solvers, bridging the labour gap with advanced training, tailored solutions, and ongoing support.



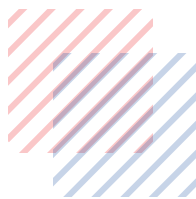
"The BPX Applications team has helped us to specify components to quickly move from a specification, to a quote, to delivery, but also really understanding our process and our needs. At Lineat our key is our carbon fibre water mixture, and not all processing equipment can handle that. BPX understood this requirement, proposed suitable valves, and they are now installed on the machine behind me."

Lawrence Blok, CTO and co-founder of
Lineat Composites



"BPX do everything, all our electrical components, servos, drives. Everything is supplied quickly, efficiently, and we are very happy with BPX. A good example of this, will be back in 2020, at the start of the pandemic, with the world going into lockdown. We had to build 9 machines for the supply of a lot of PCR tests. BPX stood up to the challenge, got us all the electrical components, and we were able to build the 9 machines, and deliver to the customer on time."

Ross Prior, Managing Director of Cap Coder



UNIVERSAL AUTOMATION

INDUSTRIAL ROBOTS

SAFETY CONNECTIVITY

CYBER SECURITY

ROBOTICS

BIG DATA

IIOT 

SOFTWARE CENTRIC AUTOMATION

INDUSTRY 4.0 **PRODUCTIVITY EFFICIENCY**

ARTIFICIAL INTELLIGENCE

COLLABORATIVE ROBOTS **RESILIENCE**

SUSTAINABILITY PREDICTIVE MAINTENANCE

REMOTE MONITORING **INNOVATION** CONTROL SYSTEMS



BPXTRAS A PORTFOLIO OF SERVICES FOR INDUSTRY

Technical Support is available to all BPX customers, by phone, email and online, free of charge. It is an essential component of the Help to Choose, Help to Use philosophy. The BPX help desk engineers continued learning programmes keep pace with technological developments and new product introductions to ensure that they remain well-placed to offer advice and assistance.

On Site Support is available at cost to BPX customers to assist with design, programming, commissioning or diagnostics. The BPX Applications team, with specialists in PLC Systems, HMI's, Software, Drives, Motion, Robotics, Networking and Pneumatics are proud to be renowned for their knowledge, quality of service and attentiveness.

Training Courses are offered by BPX within a framework of standard courses encompassing programming and maintenance of the most common PLC, HMI and Variable Speed Drive products. Bespoke courses are available at BPX premises or customer locations.

Logistics Services of inventory management, consignment stock or consolidated invoicing are available to all customers. Customer-located stock programmes are available where appropriate.





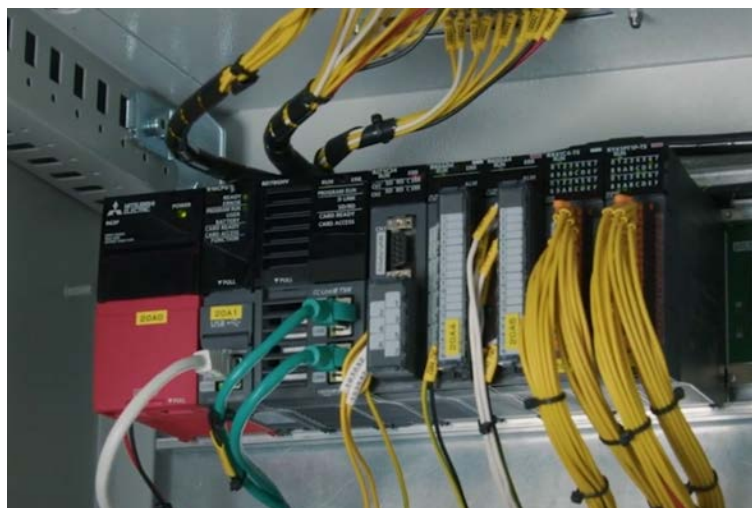
Legacy and Obsolescence Audits from BPX offer peace of mind with suggested spares profiling and upgrade recommendations to reduce downtime in the event of any failure of out-dated equipment.

Energy Audits form an integral part of BPX's customer assistance programme to identify cost saving opportunities and CO2 reduction. Audits are available at plant, process or machine level.

Repair and Remanufacturing Services offer BPX customers extended life from a wide range of electronic products including motion control equipment, robotics, PLC, HMI and variable speed drives.

Financial Services from BPX range from a simple credit account to hire or leasing of high power drives and robots.

Extended Warranties from BPX in partnership with manufacturers provide flexible guarantees scalable to both application and customer requirements.





WHAT'S IT LIKE TO WORK AT **BPX**

There are over 200 colleagues within the BPX family and a family it remains. The culture of working together is vitally important to the business and when people ask what it's like to work at BPX you will often hear the same replies.

There are no cliques.

Everyone from the owners through to the business units, branches and teams is friendly, approachable, shares information and welcomes ideas. Being open helps everyone to work towards the same goals, and to stay focused on continuously developing our services and products.

Everyone's an individual.

We aim to recruit good people, to enable to do good work and empower them to be able to do so. Different perspectives make BPX a better company and we work hard to build a diverse and inclusive environment where everyone can feel at home.

Employees are treated like people, not line items.

Colleagues are real people, with families, hobbies, and lives outside work. BPX respects and understands that.



OUR GOALS

- To empower our customers through our expertise and service to adopt technology for a sustainable future.
- To support our customers by the provision of solutions and customer service to maximise their potential.
- To enable our colleague and stakeholders by education, innovation and opportunity to maximise their potential.
- To use our capabilities and business operations for the good of society.

OUR VALUES

- Act always with responsibility, honesty, integrity and fairness.
- Respect, protect and develop our culture and heritage.
- Inspire our colleagues and customers.
- Build relationships founded in trust.
- Strive for excellence.
- Enjoy what we do.

WHO WE ASPIRE TO **BE**

BPX's annual workplace survey gives everyone a further opportunity to help share their thoughts and ideas on how we are doing as an organisation and how we can improve our services to our staff, customers and suppliers.

A quarter of our team have worked with BPX for more than 10 years

90% of respondents say

"I am happy working for the BPX Group"

90% say they intend to still be working at BPX in three years time.

Quotes from the recent workplace survey

"I would just like to thank the company for their support in my first year at BPX, I have enjoyed my time here."

"Since joining, I want to say that everyone I have currently spoken to within the business have been really great, lots of knowledge, assistance and amazing personalities. So thank you for giving me the opportunity to progress my career with BPX, and I look forward to making a difference for many years."

"BPX is a supportive organisation full of good people who are a pleasure to work for and alongside"

"Open and supportive environment, with lots of great people. The company is constantly growing and moving forwards, which means no day is the same as the last and there are plenty of opportunities to grow and develop."

"Genuinely care for the business, its employees and owners. I find this job very fulfilling."

We're building a company where personal and professional growth are equally as important as business growth. To find out more about life at BPX and to read the stories of some of our colleagues visit bpx.co.uk/careers

"There are so many memorable moments I have had here at BPX, specifically seeing the company grow through the years. The reason I have spent so many years of my career at BPX is due to their values and family oriented environment - staff are always cared for and valued. There has never been a moment when BPX would say no to a helping hand when needed, they have supported me in my personal & professional life."

VM, reflects on her 35+ years at BPX

"I was employed with BPX in the warehouse as despatch operative, packing and shipping customer orders. I had previously studied Accounting AAT courses at college, and as a role in the finance department became available this was offered to me by BPX and I gratefully accepted. Working in different departments within BPX has shown me how even totally different roles need to interact, through information sharing to ensure the operation as a whole can function effectively."

CM, shares his own experience of progression and development at BPX

"From my very first interview, there was a feeling of family — where my opinion mattered, even as an apprentice. I truly felt like part of the BPX family. I think the most valuable skill I've learnt is communication. At the start of the apprenticeship, I wasn't as confident speaking on the phones or in person. As time went on, BPX helped me with this, and now I feel like I am much more confident in day-to-day tasks."

CW, shares his own experience of growth and development at BPX



RCS

IT Technology Provider
rangercomputersystems.com

BPX

HELP TO CHOOSE | HELP TO USE

Technical Distributor of Industrial
Control & Automation Technology
www.bpx.co.uk

999Automation

Online Distributor of Factory
Control & Automation Equipment
www.999automation.com

CCA

Control & Automation Distributor
www.cca.co.uk

BPX
The BPX Group
at automation technology limited

Industrial Automation Distributor
www.automatech.co.uk

CDL

Industrial Control & Automation
System Specialists
www.cdruk.com

LSC

Industrial Electrical Control
Panel & Switchgear Specialists
www.lsandc.co.uk

truelec
control systems

Industrial Electrical Control
Panel Specialists
www.truelec.co.uk

Eight complementary businesses with one shared aim to deliver excellence in the field of industry.

If you're searching for industry 5, if your IT meets your OT, or if your challenge is IOT, the BPX Group has a unique combination of business to business solutions and propositions that work neatly together to form a complete offer, whatever your industry.

Our specialisation is Industrial Automation and Control and our offer is offline, online and always on hand. We are built from origins in bricks and mortar but today the BPX Group is both digital and physical. Please explore our individual businesses, we look forward to showing you around the BPX Group.

For further information on the BPX group of companies please visit **www.bpx.co.uk**.

SPECIALIST AUTOMATION & CONTROL DISTRIBUTOR

- ✓ Dedicated Sales Teams
- ✓ Premium Technical Support
- ✓ Tailored Pricing Structures
- ✓ Free Local Delivery
- ✓ Click & Collect

Get automated with BPX today



SCAN THE QR CODE TO REGISTER
YOUR ACCOUNT TODAY!

**ROBOTICS &
AUTOMATION
AWARDS**



**UNIVERSAL
AUTOMATION.ORG**

- Automation & Networks
- Control & Signalling
- Motor Control
- Motion & Mechatronics
- Detection
- Enclosures
- Power & Protection
- Safety
- Pneumatics
- Cable & Connections
- Process & Instrumentation
- Cable Management
- Remanufacturing Services
- Training

If you have a question about our company, our products, or our services, we would be pleased to hear from you. Our offices are based in the UK and Ireland, although we have customers worldwide.

If you wish to open an account with BPX, please download an account application form.

To contact us please see our list of branch locations.

Thank you for taking the time to read our brochure.

We trust that you found it of value.

Please don't hesitate to get in touch.

**SCAN THE QR CODE TO
VIEW CORPORATE VIDEO**



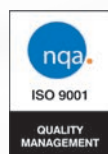
BPX Electro Mechanical Co. Ltd.

Registration No. 00863458
(England & Wales)

BPX Ireland.

Registration No. 598929
(Ireland)

www.bpx.co.uk | www.bpx.ie



BPX Birmingham

✉ bpxbirmingham@bpx.co.uk

☎ 0121 716 0575

BPX Bristol

✉ bpxbristol@bpx.co.uk

☎ 01275 868335

BPX Ireland (Carlow)

✉ bpxcarlow@bpx.ie

☎ +353 (59) 910 3303

BPX Falkirk

✉ bpxfalkirk@bpx.co.uk

☎ +44 (0) 1324 630373

BPX Leicester

✉ bpxleics@bpx.co.uk

☎ + 44 (0) 116 2999 100

BPX Manchester

✉ bpxmanchester@bpx.co.uk

☎ + 44 (0) 161 724 9715

BPX Newmarket

✉ bpxanglia@bpx.co.uk

☎ + 44 (0) 1638 721 760

BPX Northampton

✉ bpxnorthants@bpx.co.uk

☎ + 44 (0) 1604 759 906

BPX Nottingham

✉ bpxnotts@bpx.co.uk

☎ + 44 (0) 115 970 4531

BPX Slough

✉ bpxslough@bpx.co.uk

☎ + 44 (0) 1753 619 030

BPX Southampton

✉ bpxsouthampton@bpx.co.uk

☎ +44 (0) 1794 522817

BPX Stoke

✉ bpxstaffs@bpx.co.uk

☎ + 44 (0) 1782 564 400

BPX Sunderland

✉ bpxsunderland@bpx.co.uk

☎ + 44 (0) 1915 493 224

BPX Wakefield

✉ bpxyorks@bpx.co.uk

☎ + 44 (0) 1924 241 290

BPX Welwyn

✉ bpxherts@bpx.co.uk

☎ + 44 (0) 1707 379 800